



SALES REPRESENTATIVE Gauteng Branch

The Area

Schröder is a leader in outdoor lighting world-wide whose mission is to provide cost-effective lighting solutions for safe, comfortable, and sustainable environments. The Sales Representative position will form part of the Gauteng Branch, based at Head Office in Olifantsfontein.

Description of the function

The Sales Representative position is responsible for achieving sales targets and representing the company's brand in a professional manner.

Content of the mission

- The service of the existing client base and the development of new markets for all BEKA marketed products in the designated area
- Maintaining of all essential data on customers and sales expectations
- Assisting in the control of debtors in the area and collection of debts
- The above shall be done in co-operation and agreement with the Regional Manager

Other Skills, Qualifications & Competencies

- Electrical Diploma or equivalent
- Minimum 5 years' experience as a Sales Representative
- Experience in the Manufacturing Industry will be an advantage
- The candidate shall be required to travel extensively within the area and should therefore be in possession of a valid driver's license
- The successful candidate MUST have the ability to output designs of complicated structure
- The successful candidate shall be self-motivated, target driven and able to work independently with good communication skills on a senior level
- Excellent Microsoft Office skills
- Detail orientation
- Work well in a team

Send an e-mail to careers@beka-schreder.co.za

Closing date: Wednesday, 13th July 2022